



Skip Jentsch

IT Specialist - Enterprise Architecture
Office of IT Services (ITS)
Office of Information Technology Category (ITC)
Federal Acquisition Service (FAS)
U.S. General Services Administration (GSA)

Skip Jentsch is the government lead for the GSA Schedule Cloud Special Item Number (SIN) 518210C, the subset of the Schedule that lists only cloud offerings. His position is within the IT Products Category under GSA's Federal Acquisition Service (FAS).



The Federal Acquisition Service provides buying platforms and acquisition services to Federal, State, Local and Tribal governments for a broad range of IT products and services

A former federal CIO for an independent small agency within the Department of Interior, Skip Jentsch has over 30 years of experience in managing IT enterprises in the public, private and non-profit sectors. His IT career has always been focused on internal and external customer outreach, bridging any communications gaps between technical and non-technical stakeholders.

He joined the GSA in 2013 as an IT Specialist/Enterprise Architect responsible for managing the Governmentwide cloud-focused acquisition vehicles such as the Cloud SIN 518210C.

In this capacity, he is responsible for promoting the adoption of cloud services across government, assisting agencies in realizing cost savings and efficiencies while modernizing and expanding their IT capabilities through the adoption of cloud and other innovative technology.

Skip engages with government customer agencies, educates them about GSA cloud offerings and services, provides strategic guidance, technical insight and acquisition aid as requested, thereby helping agencies acquire cloud technology by leveraging GSA cloud acquisition vehicles and other vehicles across government. He also engages with cloud vendors, educating them on how to get their offerings listed on the GSA Schedule Cloud SIN 518210C.

Additionally, he is involved in market research, feasibility studies and development of next generation GSA cloud initiatives.